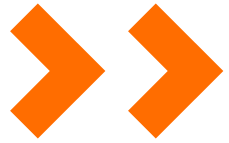




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Signature-Based Workflow: Leveraging eSignatures to Drive Automation

Paul Hsu

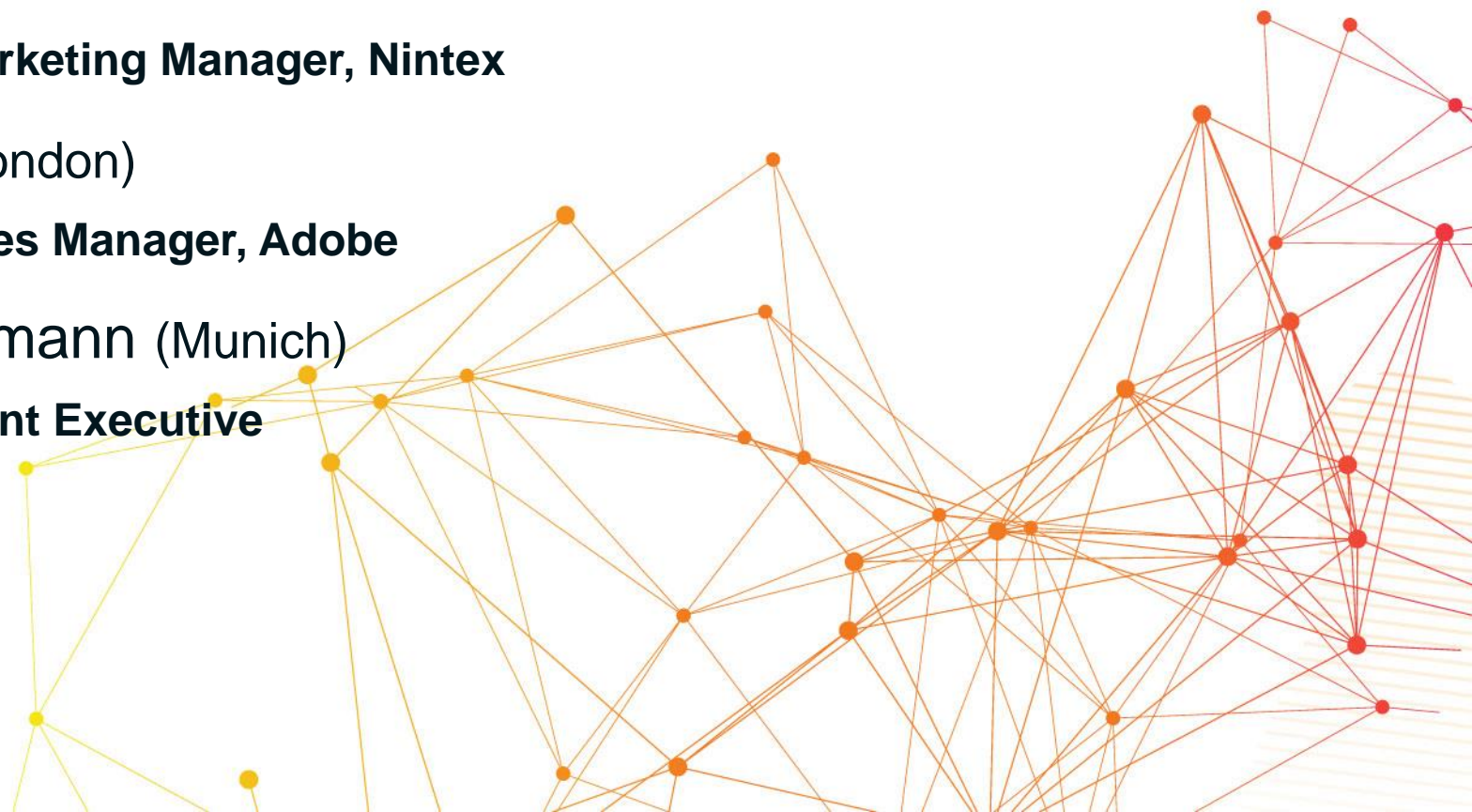
Senior Product Marketing Manager, Nintex

Paolo Motta (London)

Adobe Partner Sales Manager, Adobe

Martina Haussmann (Munich)

Adobe Sign Account Executive



Technology Transforms

“

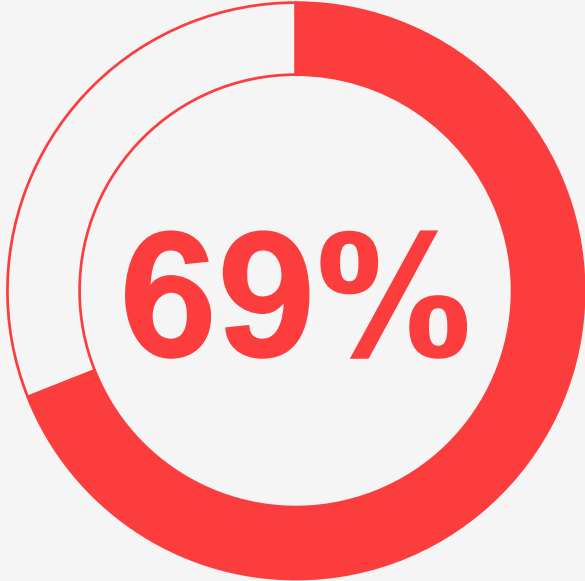
86% of CEOs believe
technology will transform
their business more than
any other global trend.


”

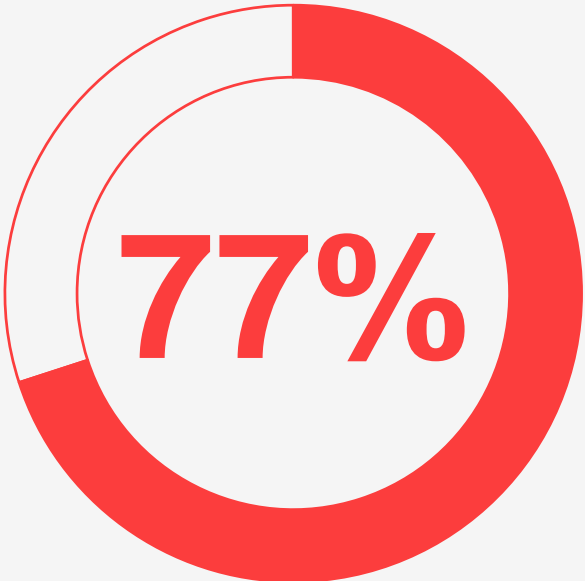



Document Centric Process Dragging Business Down

Speed Matters



 experiences deal slippage*

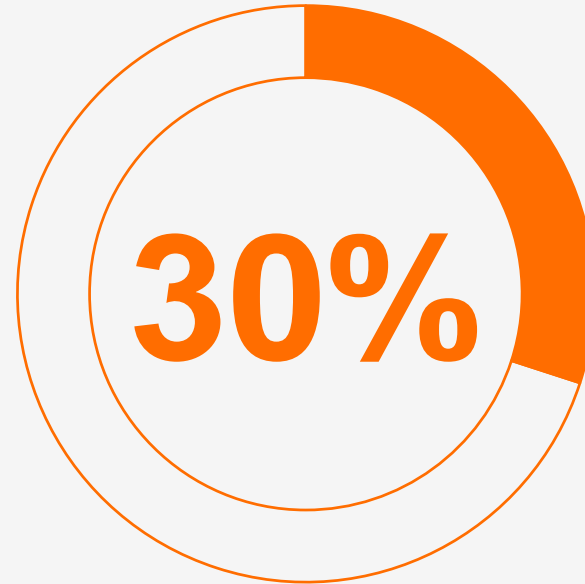


 automation gap impacts business**



*Source: Aberdeen, "E-Signature & Integrated Sales Technologies: Accelerating Success for Business & Buyers", 2016
**Source: IDC, "Addressing the Document Disconnect", 2015

Lack of eSignature



... of worker's time could be freed by automating...

- Document routing
- Signing & approvals
- Status tracking
- Archiving



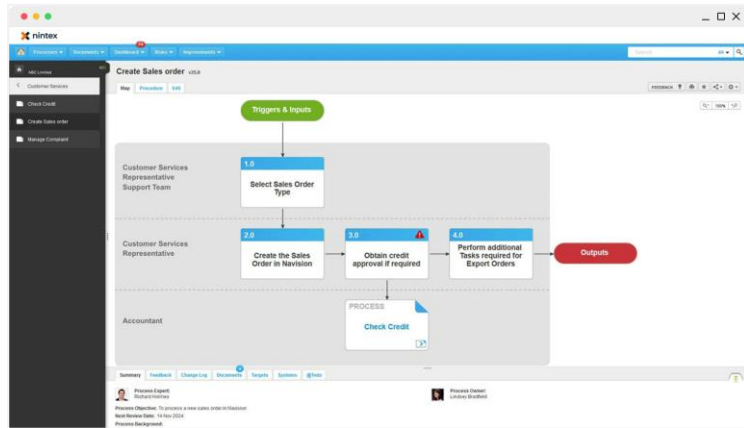
... of business leaders claim problems with...

- Missing signatures, initials, or dates
- Signed by the wrong person

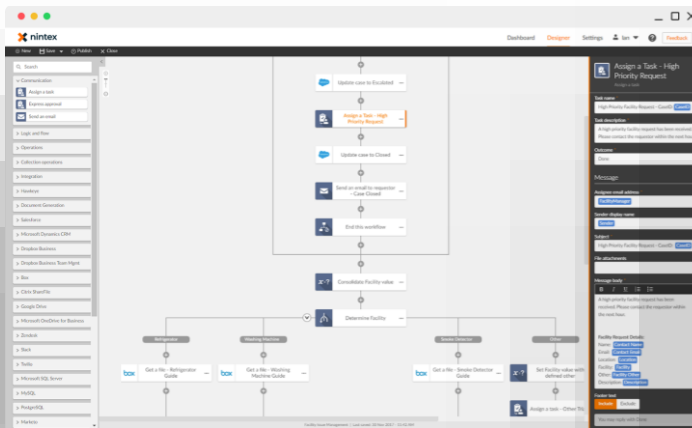


The Nintex Process Advantage

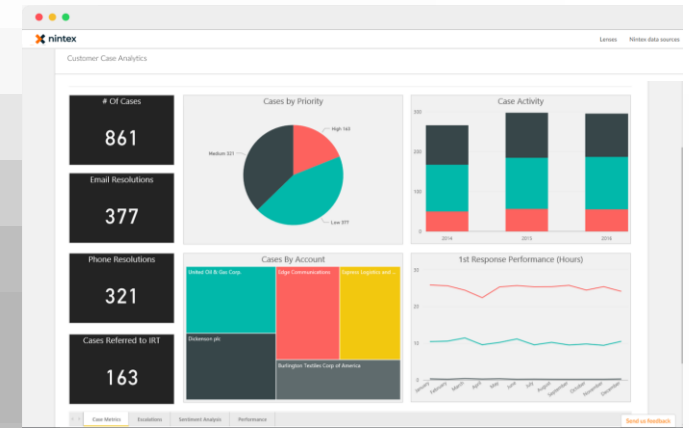
Best Power & Ease of Use



Process Management



Process Automation



Process Optimization

Introducing...

nintexsign



POWERED BY
Adobe Sign

Benefits of Nintex Workflow **plus** Nintex Sign

Seamless Integration

Create signature-based workflows to trigger automation before, during, and/or after a signature event

Accelerated Approvals

Reduce time to signature by 95%, with e-signing on any device

Improved Compliance

Reduce legal and business risk and improve compliance with automated, end to end signature workflows

Increased Visibility

Automate your document processes and gain visibility of document status at all stages, increasing employee productivity

Power of Mobile

Experience the freedom of sending quotes for signature and tracking progress from anywhere and on any mobile device

Great User Experience

Take the hassle out of signing with e-signing from any device in a few clicks

Connected System

Activate other business applications and systems in your organization after a signature event with Nintex Workflow

Archive Automatically

Archive your signed documents to multiple end points and both you and signer will retain copies of everything signed

Best-in-Class Integration



Adobe Sign is the preferred e-signature solution
(Office 365, SharePoint, Dynamics 365)



Adobe Sign is a top-rated ★★★★★ solution
on the Salesforce AppExchange since 2006



Adobe Sign has best-in-class
integrations with other partners too



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DEMO



“ We believe **great experiences** for customers and employees start where the document does. With Nintex Sign™ powered by Adobe Sign, we’re excited to bring these two **best-in-class solutions** together, making it easier for Nintex’s global partner network and **customers to transform digital document workflows.** ”



Ashley Still

Vice President & General Manager of Adobe Document Cloud



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Q&A



Next Steps

1. Talk to us today to learn more about Nintex
2. Visit our website to learn more, at www.Nintex.com



